

QTR1 -20

CONDENSED QUARTERLY ACCOUNTS (Un-Audited)



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Balance Sheet as at March 31, 2020

	Note	Unaudited 31-Mar-2020	Audited 31-Dec-2019
ASSETS			
Balances with State Bank of Pakistan	1	1,732,087	1,822,011
Cash in hand and balances with banks	2	1,239,310	5,285,347
Lending to financial institutions	3	1,000,000	450,000
Investments - net of provisions	4	11,908,029	10,111,744
Advances - net of provisions	5	55,490,031	53,541,152
Operating fixed assets	6	3,739,634	3,612,304
Other assets	7	7,508,244	6,275,454
Deferred tax assets		491,731	395,116
Total Assets		83,109,066	81,493,128
LIABILITIES			
Deposits and other accounts	8	65,221,241	63,882,349
Borrowings	9	1,196,854	1,326,021
Subordinated debt	10	2,400,000	2,400,000
Other liabilities	11	4,805,619	4,486,108
Total Liabilities		73,623,714	72,094,478
NET ASSETS		9,485,352	9,398,650
REPRESENTED BY :			
CAPITAL			
Paid up capital	20	1,705,000	1,705,000
Capital and general reserves	12	1,822,940	1,808,531
Unappropriated profit		5,957,412	5,885,119
Total Capital		9,485,352	9,398,650

Profit and Loss Account for the quarter ended March 31, 2020

	Note	YTD - MAR - 20	YTD - MAR - 19
		Un-Audited	Un-Audited
Mark up / Interest Income on advances	13	3,872,856	3,192,693
Mark up / Interest Income on investments/placements		469,392	416,310
Mark up / Interest earned		4,342,248	3,609,003
Mark up/Interest on borrowings/subordinated debt		141,388	98,975
Mark up/Interest on deposits		1,840,606	1,321,525
Mark up / Interest expensed		1,981,994	1,420,500
Net Mark up / Interest income		2,360,254	2,188,503
Micro Credit Processing Fees	14	365,049	287,729
Retail Banking Services Fees	15	47,985	25,063
Non Mark up/Interest Income		413,034	312,792
Gross Income Earned		2,773,288	2,501,295
OPERATING EXPENSES			
Salaries, wages & other benefits		798,875	677,892
Incentive on Asset and Liability Sales		33,841	49,667
Recruitment & Development		2,466	2,348
Management consultancy		-	267
IT Operations		88,191	84,495
Training		15,498	15,800
Operating Lease/Rent Expense	18	162,233	99,328
Meeting & Conferences		11,355	7,748
Utilities		40,583	46,104
Communication & Verification		28,284	20,471
Traveling & conveyance		4,281	15,696
Insurance	16	65,581	45,013
Repair & maintenance		18,067	18,554
Security services		21,116	24,251
Health Hygiene - COVID -19		2,908	-
Vehicle running & maintenance		91,359	65,030
Legal & Professional		5,358	4,080
Printing, stationery & office supplies		41,504	48,668
Subscription		1,560	1,268
Advertisement & business promotion		36,316	44,281
Financial charges		10,464	5,230
BB Channel Commission		1,833	9,501
ATM Operations		3,434	5,200
Depreciation and amortization		117,780	84,171
Other Expenses		3,126	2,063
Workers Welfare Fund		1,650	2,146
		1,607,663	1,379,272
Reimbursement of Social Mobilization Cost		34,935	26,970
		1,572,728	1,352,302
Net Provision against advances/other assets	17	1,030,400	316,783
Total operating expenses		2,603,128	1,669,085
OPERATING PROFIT/(LOSS)		170,160	832,210
OTHER INCOME			
Amortization of deferred grant		-	1,183
Gain/(Loss) on Disposal of Fixed Assets		(78)	(738)
Misc Income		20	71
Gain/(Loss) on Foreign Currency Transactions		-	-
		(58)	516
PROFIT/(LOSS) BEFORE TAXATION		170,102	832,726
Taxation - Current	19	175,696	258,810
- Prior Year	19	-	-
- Deferred		(101,983)	(16,474)
		73,713	242,336
PROFIT/(LOSS) AFTER TAXATION		96,389	590,390
Un-appropriated profit b/f		5,885,119	4,776,212
Profit available for appropriation		5,981,508	5,366,602
APPROPRIATIONS:			
Transfer to:			
Statutory Reserves		4,819	29,520
Microfinance Sector Development Fund		9,639	59,039
Risk Mitigation Fund		4,819	29,520
Depositors' Protection Fund		4,819	29,520
		24,096	147,599
UNAPPROPRIATED PROFIT c/f		5,957,412	5,219,003

Notes to the Accounts for the quarter ended March 31, 2020

1	BALANCES WITH SBP	Note	31-Mar-2020		31-Dec-2019	
			Rs. '000		Rs. '000	
	Balances with SBP	1.1	1,732,087		1,822,011	
			1,732,087		1,822,011	
1.1	This represents balance held with State Bank of Pakistan to meet the requirement of maintaining minimum balance equivalent to 5% (2019: 5%) of the Bank's time and demand liabilities in accordance with the Regulation R - 3A.					
2	CASH IN HAND AND BALANCES WITH BANKS		31-Mar-2020		31-Dec-2019	
			Rs. '000		Rs. '000	
	Cash in hand		550,357		1,104,101	
	Current Account		603,458		726,446	
	Saving Account	2.1	85,495		3,454,800	
			1,239,310		5,285,347	
2.1	This represents corporate accounts carry interest rates ranging from 4.50% to 12.75% (2019: 8.00% to 11.25%) per annum.					
3.	LENDING TO FINANCIAL INSTITUTIONS		31-Mar-2020		31-Dec-2019	
			Rs. '000		Rs. '000	
	Reverse Repo Lending	3.1	1,000,000		-	
	Call/Clean Lending	3.3	-		450,000	
			1,000,000		450,000	
3.1	This represents reverse repo lending at the rate of 10.85% per annum (2019: NIL) maturing on April 3, 2020 (2019: NIL).					
3.2	Securities held as collateral against lending to financial institutions - Reverse Repo					
			Held by Bank	Further given as collateral	Total	
						Held by Bank
						Further given as collateral
						Total
	Market Treasury Bills/PIB's		1,000,000	-	1,000,000	-
			1,000,000	-	1,000,000	-
3.3	This represents call/clean placement at the rate NIL per annum (2019: 13.00% per annum) maturing on NIL (2019: January 2, 2020).					
4.	INVESTMENTS - NET OF PROVISIONS		31-Mar-2020		31-Dec-2019	
			Rs. '000		Rs. '000	
	Available for sale securities					
	Market Treasury Bills	4.1	5,392,471		5,412,542	
	Held to maturity securities					
	Term Finance Certificates	4.2	150,000		150,000	
	Term Deposit Receipts/Placements	4.3	6,351,401		4,550,000	
			11,893,872		10,112,542	
	Surplus/(Deficit) on revaluation on T-Bills	4.4	14,157		(798)	
			11,908,029		10,111,744	
4.1	This represents T-Bills purchased for the period from 56 to 365 days (2019: 84 days) having yield at the rate from 12.2% to 13.3% (2019: 13.40%) per annum.					
4.2	This represents 10,000 and 100 term finance certificates (TFC's) having face value of Rs.5,000/- and Rs.1,000,000/- each duly issued by Bank Al Habib Limited and Soneri Bank Limited respectively for perpetual tenor. These TFC's carrying profit @ 6 month KIBOR plus 1.50% and 2.00% respectively receivable on semi annual basis from the date of issue.					
4.3	This represents term deposit receipts and placements with commercial and microfinance banks carrying interest at the rate ranging from 14.50% to 16.50% (2019: 11.00% to 16.50%) per annum. These Placements/TDR's are due to mature on October 4, 2020 (2019: October 4, 2020)					
4.4	In compliance with the requirements of the Regulations (R-11C), available for sale investments have been valued on mark-to market basis and the resulting (deficit) / surplus is kept in a separate account and is charged through statement of comprehensive income.					
5.	ADVANCES - NET OF PROVISIONS	Note	31-Mar-2020		31-Dec-2019	
			No. of loans outstanding	Amount outstanding	No. of loans outstanding	Amount outstanding
	Gross advances :					
	General Loans					
	Secured	5.1	90,106	7,509,721	82,757	6,890,177
	Unsecured		758,624	40,729,670	746,079	39,965,365
			848,730	48,239,391	828,836	46,855,542
	Micro Enterprise Loans					
	Secured	5.2	25,625	5,951,624	22,133	5,162,367
	Unsecured	5.2	18,893	1,098,728	18,583	1,189,854
			44,518	7,050,352	40,716	6,352,221
	Micro Housing Loans					
	Unsecured		1,982	482,688	1,676	399,681
			895,230	55,772,431	871,228	53,607,444
	Less : provisions held					
	Specific provision		42,807	1,090,857	30,205	760,829
	General provision		846,952	507,099	827,634	495,841
				1,597,956		1,256,670
	Microcredit Advance - Net of Provisions			54,174,475		52,350,774
	Staff Loans - General Purpose	5.3	1,968	480,678	1,953	460,704
	Staff Loans - Housing Finance	5.4	177	834,878	153	729,674
	Staff Loans		2,145	1,315,556	2,106	1,190,378
	Advances - Net of Provisions		897,375	55,490,031	873,334	53,541,152
5.1	This includes microcredit loans amounting to Rs. 108.2 million (2019: Rs. 127.6 million) which are partially (50%) secured against own deposit lien marking with the Bank.					
5.2	This includes 123 (2019: 435) micro enterprise clients having aggregate outstanding amount of Rs. 10.01 million (2019: Rs. 28.09 million) which are 50% backed by Guarantee under the terms of Loan Portfolio Guarantee Agreement between USAID and the Bank on September 30, 2014. The Guarantee is effective from November 24, 2014					

- 5.3 This represents short to medium term general purpose loans to employees of the Bank carrying fixed interest at the rate of 5% per annum (2019: 5%) per annum. These loans are partially secured against employees' accrued terminal benefits.
- 5.4 This represents long term housing loans to eligible employees of the Bank for the period ranging from 5 to 20 years carrying fixed interest at the rate of 5% per annum (2019: 5%) per annum. These loans are secured against equitable mortgage over unencumbered property.
- 5.5 Particulars of non-performing advances
Non performing advances includes principal amount of Rs. 3037.0 million and interest/markup amount of Rs. 859.5 million (2019: principal amount of Rs. 1,983.6 million and interest/markup amount of Rs. 559.9 million) which, as detailed below, have been placed under non performing status.

Category of classification	31-Mar-2020			31-Dec-2019		
	Amount out standing	Provision required	Provision held	Amount out standing	Provision required	Provision held
OAEM	842,085	-	-	845,324	-	-
Sub-standard	578,501	67,177	67,177	446,549	87,661	87,661
Doubtful	2,214,918	828,606	828,606	726,216	287,307	287,307
Loss	261,031	195,074	195,074	525,413	385,861	385,861
	3,896,536	1,090,857	1,090,857	2,543,502	760,829	760,829

- 5.6 Particulars of the provisions against non-performing advances

	31-Mar-2020			31-Dec-2019		
	Specific	General	Total	Specific	General	Total
Balance at the beginning of the year	760,829	495,841	1,256,670	214,024	507,275	721,299
Charge during the period	1,038,996	11,258	1,050,254	2,266,479	(11,434)	2,255,045
Less: Amount written off	708,968	-	708,968	1,719,674	-	1,719,674
Balance at end of the quarter	1,090,857	507,099	1,597,956	760,829	495,841	1,256,670

- 5.7 Particulars of write offs

	31-Mar-20	31-Dec-19
	Rs. '000	Rs. '000
Against provision		
Related to rescheduled advances	-	-
Related to other classified advances	708,968	1,719,674
	708,968	1,719,674
Directly charge to profit and loss account	1,342	4,338
	710,310	1,724,012

- 5.8 Portfolio quality report

The Bank's main measure of loan delinquency is an aged portfolio-at-risk ratio. Loans are separated into classes depending on the number of days they are over-due. For each of such class of loan, the outstanding principal balance of such loan class is divided by the outstanding principal balance of the gross loan portfolio before deducting allowance for non-performing advances.

Loans payment are applied first to any interest due, then to any installment of principal that is due but unpaid, beginning with the earliest such installment. The number of days of delay is based on the due date of the earliest loan installment that has not been fully paid. Late payment surcharge/ penalty on overdue advances is not added to principal.

Normal Loans	31-Mar-20		31-Dec-19	
	Portfolio at Risk	Amount Rs. '000	Portfolio at Risk	Amount Rs. '000
Current	0.00%	53,604,084	0.00%	49,557,942
1 - 4 days late	0.00%	-	0.55%	297,390
5 - 29 days late	0.00%	213	3.30%	1,768,518
30 - 59 days late	0.07%	40,164	1.24%	666,664
60 - 89 days late	0.48%	265,144	0.66%	353,617
90 - 179 days late	2.99%	1,666,203	1.08%	576,772
More than 179 days late	0.35%	196,623	0.72%	386,541
	3.89%	55,772,431	7.55%	53,607,444

6. OPERATING FIXED ASSETS

	Note	31-Mar-20	31-Dec-19
		Rs. '000	Rs. '000
Capital work-in-progress	6.1	275,177	48,165
Property and equipment	6.2	1,213,115	1,246,018
Intangible assets	6.2	521,961	500,478
Right of Use Assets	6.3	1,729,381	1,817,643
		3,739,634	3,612,304

- 6.1 Capital Work-in-progress

This includes payments made to the vendor for the development of various softwares Modules and purchase of fixed assets.

	31-Mar-20	31-Dec-19
	Rs. '000	Rs. '000
Opening Balance	48,165	350,703
Advances issued	255,184	508,174
Assets transferred	(28,172)	(810,712)
Closing Balance	275,177	48,165

6.2 Property and Equipment & Intangible Assets

	Leasehold Improvements	Vehicles	Furniture & Fixture	Electrical and Office Equipment	Computer Equipment	Total	Computer Software
Cost							
Balances as on January 1, 2020	282,043	369,315	511,523	651,875	753,026	2,567,782	750,467
Additions	17,248	2,428	3,439	9,828	11,908	44,851	33,746
Disposals	-	-	1,797	1,429	(11,176)	(7,950)	(300)
Balance as on March 31, 2020	299,291	371,743	513,165	660,274	776,110	2,620,583	784,513
Depreciation							
Balances as on January 1, 2020	114,395	212,810	176,893	413,787	403,879	1,321,764	249,989
Depreciation/Amortization Charge	15,809	16,006	12,543	23,679	34,212	102,249	30,576
Disposals	1,724	2,747	2,497	2,750	6,827	16,545	18,013
Balance as on March 31, 2020	128,480	226,069	186,939	434,716	431,264	1,407,468	262,552
Carrying Value							
As on March 31, 2020	170,811	145,674	326,226	225,558	344,846	1,213,115	521,961
As on December 31, 2019	167,648	156,505	334,630	238,088	349,147	1,246,018	500,478
Rate of Depreciation per annum	20.00%	25.00%	10.00%	20.00%	20% - 33.33%		33.33%

6.3 RIGHT OF USE ASSETS	Note	31-Mar-20 Rs. '000	31-Dec-19 Rs. '000
Opening Right of Use Assets		2,158,593	1,908,109
Asset Recognized during the quarter		-	250,484
Total ROU Assets		2,158,593	2,158,593
Accumulated Asset Depreciation		(429,212)	(340,950)
Net Right of Use Assets		1,729,381	1,817,643

7. OTHER ASSETS	Note	31-Mar-20 Rs. '000	31-Dec-19 Rs. '000
Markup/interest accrued on advances		7,041,728	5,561,130
Less: Suspended Markup/interest on non performing advances		692,025	559,805
		6,349,703	5,001,325
Interest receivable on investments/placements		178,730	256,609
Advances to staff		11,843	8,395
Advances to Suppliers and Service Providers		43,162	12,335
Prepayments & Security deposit		118,381	91,642
Receivable from MSDF	7.1	121,755	250,358
Insurance Claims Receivable		7,174	7,150
Receivable from SBP		388,780	375,480
Other receivables		329,796	312,929
		7,549,324	6,316,223
Less: Provision held against classified assets			
Opening Provision		40,769	39,219
Provision Charge for the period		311	1,692
Receivable written off against provision		-	142
Closing Provision		41,080	40,769
		7,508,244	6,275,454

7.1 This represents claims lodged by the Bank with Microfinance Social Development Fund (MSDF) for reimbursement of client acquisition cost incurred by the Bank under the Loan Agreement (Special Operations) - Microfinance Sector Development Project, Loan #1806 between ADB and Islamic Republic of Pakistan.

8. DEPOSITS	Note	31-Mar-20		31-Dec-19	
		Number of accounts	Rupees	Number of accounts	Rupees
Time Liabilities:					
Term Deposits	8.2	64,581	46,653,501	60,976	41,892,758
Demand Liabilities:					
Saving Deposits	8.3	59,451	14,245,917	58,483	14,161,700
Current Deposits		2,265,948	4,253,655	2,210,980	7,773,724
Call Deposits (CDR)		551	68,168	567	54,167
		2,325,950	18,567,740	2,270,030	21,989,591
		2,390,531	65,221,241	2,331,006	63,882,349
8.1 Particulars of Deposits by ownership					
Individual Depositors		2,386,857	45,290,628	2,327,344	46,669,991
Institutions Depositors					
a) Corporations/Firms		3,609	13,689,792	3,590	10,027,594
a) Banks/Financial Institutions		65	6,240,821	72	7,184,764
		2,390,531	65,221,241	2,331,006	63,882,349

8.2 This represents term deposits having tenure of 3 to 36 months (2019: 1 to 36 months) carrying interest at rates ranging from 7.00% to 15.00% (2019: 7.00% to 15.00%) per annum. The term deposits amounting to Rs 385.40 Million (2019: Rs 498.55 Million) are lien marked against advances to borrowers.

8.3 This represents saving deposits carrying interest rates ranging from 5.00% to 14.60% per annum (2019: 5.00% to 14.60%). The saving/current deposits amounting to Rs 113.66 million (2019: Rs 113.66 million) are lien marked against advances to borrowers.

9. BORROWINGS	Note	31-Mar-20	31-Dec-19
		Rs. '000	Rs. '000
Borrowings from banks/financial Institutions outside Pakistan			
Unsecured	9.1	634,354	634,354
Borrowings from banks/financial Institutions in Pakistan			
Secured	9.2	562,500	691,667
		<u>1,196,854</u>	<u>1,326,021</u>
9.1 Borrowings from Financial Institutions outside Pakistan			
Asian Development Bank	9.1.1	363,730	363,730
ECO Trade & Development Bank (TF-III)	9.1.2	270,624	270,624
		<u>634,354</u>	<u>634,354</u>

9.1.1 This represents loan received under the Subsidiary Loan and Grant Agreement entered between the Bank and the Government of Pakistan (GOP). The loan #1806 has been extended as part of Microfinance Sector Development Project between Asian Development Bank & Islamic Republic of Pakistan.

The Bank is liable to repay the principal amount of the loan to GoP, over a period of 20 years including a grace period of 8 years. Repayment of loan commenced from May 1, 2009, through bi-annual equal installments. The principal repayable is the aggregate equivalent of the amounts drawn by the Bank from the loan account for sub-loan expressed in PKR, determined as of the respective dates of the withdrawal, while the GoP shall bear the foreign exchange risk. The interest is being paid on bi-annual basis charged at the rate equal to weighted average cost of deposits during the preceding six months in the banking industry as calculated by SBP. The interest rate used for bi-annual payments during the period was determined to be 8.79% (2019: 6.95% and 8.79%) per annum.

9.1.2 This represents borrowing from ECO Trade and Development Bank amounting to US\$5 Million which carries interest at the rate of 6 month USD LIBOR plus 2.5% per 360 days. The repayment of borrowing will be in 6 equal semi annual installments starting on 18th month after the disbursement and interest is payable semi annually.

The Bank has entered into Cross Currency SWAP agreement with JS Bank Limited for the borrowing. Under such arrangement US\$5 million were translated at the exchange rate of Rs. 108.25 and the repayment will be in 6 equal semi annual installments starting on 18th month after the disbursement. The interest is payable at the six months KIBOR 1.77% actual/365 on unadjusted basis commencing from date of disbursement.

9.2	Borrowings from Financial Institutions in Pakistan	Note	31-Mar-20	31-Dec-19
			Rs. '000	Rs. '000
	Pak Oman Investment Company Limited (TF-II)	9.2.1	62,500	62,500
	Pak Oman Investment Company Limited (TF-III)	9.2.2	187,500	250,000
	Pak Oman Investment Company Limited (TF-IV)	9.2.3	250,000	312,500
	Bank Alfalah Limited (TF-I)	9.2.4	25,000	25,000
	Allied Bank Limited (TF-I)	9.2.5	37,500	41,667
			<u>562,500</u>	<u>691,667</u>

9.2.1 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate of 15.55% (2019: 7.82% to 12.90%) per annum and repayable in 8 semi annual equal installments. This borrowing is secured against charge over current and future assets of Rs.667 million.

9.2.2 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate ranging from 15.09% to 15.67% (2019: 9.67% to 15.67%) per annum and repayable in 8 semi annual equal installments. This borrowing is secured against charge over current and future assets of Rs.667 million.

9.2.3 This represents interbank money market borrowing for 5 years with grace period of 12 months from draw down date carrying interest rate ranging from 15.14% to 15.73% (2019: 7.80% to 15.73%) per annum and repayable in 8 semi annual equal installments. This borrowing is secured against charge over current and future assets of Rs.667 million.

- 9.2.4 This represents interbank money market borrowing carrying interest rate of 14.79% (2019: 12.10% to 14.43%) per annum for a period of 3 years from the draw down date inclusive of grace period of 1 year. This borrowing is secured against charge over present and future assets of the Bank worth Rs.667 million.
- 9.2.5 This represents interbank money market borrowing carrying interest rate of 15.20% (2019: 10.24% to 15.49%) per annum for a period of 5 years from the draw down date inclusive of grace period of 2 years. This borrowing is secured against charge over present and future assets of the Bank worth Rs.334 million.

10. SUB-ORDINATED DEBT	Note	31-Mar-20	31-Dec-19
		Rs. '000	Rs. '000
Term Finance Certificate (TFCs) - I	10.1	1,000,000	1,000,000
Term Finance Certificate (TFCs) - II	10.2	1,400,000	1,400,000
		2,400,000	2,400,000
10.1	<p>This represents rated, unsecured, subordinated and privately placed term finance certificates of worth Rs.100,000/- each fully subscribed on March 19, 2018. The issue is for a period of 8 years from the date of subscription and mature on March 19, 2026. The issue has assigned preliminary rating of single 'A' (Single A) with stable outlook.</p> <p>Profit is @ 6 months KIBOR plus 2.05% and repayable every six months in arrears while principal shall be redeemed in two equal semi annual installments falling on the end of 90th and 96th months.</p> <p>The issue has call option after 10th redemption date, lockin clause and loss absorbency clause.</p>		
10.2	<p>This represents rated, unsecured, subordinated and privately placed term finance certificates of worth Rs.100,000/- each fully subscribed on December 27, 2019. The issue is for a period of 8 years from the date of subscription and mature on December 27, 2027. The issue has assigned preliminary rating of single 'A' (Single A) with stable outlook.</p> <p>Profit is @ 3 months KIBOR plus 2.70% and repayable every three months in arrears while principal shall be redeemed in twelve equal quarterly installments commencing from the 63th month from the issue date.</p> <p>The issue has lockin and loss absorbency clause.</p>		
11. OTHER LIABILITIES	Note	31-Mar-20	31-Dec-19
		Rs. '000	Rs. '000
Markup/ interest payable on borrowing		46,367	91,251
Markup/return payable on deposits		1,144,997	1,057,857
Bills Payable		154,162	130,554
Accrued expenses		381,986	390,259
Payable to defined benefit plan - Gratuity/EOBI		122,586	92,137
Contribution payable to funds		386,511	367,233
Payable to suppliers and service providers		227,738	143,461
Provision for workers welfare fund		51,950	50,300
Sundry deposits		6,141	6,934
Right of Use Liability		1,847,868	1,870,331
Taxation Payable		263,106	115,288
Dividend Payable		150,244	150,244
Other Payables		21,963	20,259
		4,805,619	4,486,108
12. CAPITAL AND GENERAL RESERVES			
Statutory Reserve		1,789,664	1,784,843
Capital Reserve		24,255	24,255
Net Surplus/(Deficit) on revaluation of available for sale securities		9,021	(567)
		1,822,940	1,808,531
13. MARKUP/INTEREST ON ADVANCES		31-Mar-20	31-Mar-19
		Rs. '000	Rs. '000
Markup/Interest on Advances - General Loans		3,373,156	2,898,101
Markup/Interest on Advances - Micro Enterprise Loans		460,095	279,010
Markup/Interest on Advances - Micro Housing Loans		27,445	7,221
Markup/Interest on Advances - Staff Loans		12,160	8,361
		3,872,856	3,192,693
14. MICROCREDIT PROCESSING FEES			
Micro Credit Processing Fee - General Loans		331,494	277,508
Micro Credit Processing Fee - Micro Enterprise Loans		31,981	10,060
Micro Credit Processing Fee - Micro Housing Loans		1,574	161
		365,049	287,729
15. RETAIL BANKING SERVICES FEES			
Banking Services Fee		30,803	21,115
Remittance Services Fee		562	296
Bancassurance Services Fee		16,560	2,770
BB Channel Services Fee		60	882
		47,985	25,063
16. INSURANCE			
Insurance - Advances		57,804	41,513
Insurance - Deposits		2,625	700
Insurance - Operating Fixed Assets & Others		5,152	2,800
		65,581	45,013

17.	NET PROVISION AGAINST ADVANCES/OTHER ASSETS	Note	31-Mar-20	31-Mar-19						
			Rs. '000	Rs. '000						
	Provision against advances									
	Specific Provision	5.7	1,038,996	266,485						
	General Provision	5.7	11,258	76,910						
			1,050,254	343,395						
	Bad Debts Written off Directly		1,342	3,691						
	Bad Debts Recovered		(21,507)	(30,803)						
	Net Provision against advances		1,030,089	316,283						
	Provision against Other Assets									
	Provision against other assets	7	311	500						
	Recovery against other assets		-	-						
			311	500						
			1,030,400	316,783						
18.	OPERATING LEASE									
	Interest Expense - Operating Lease Liability		64,494	-						
	Depreciation - Right of Use Assets		88,262	-						
	Rent Expense		9,477	99,328						
			162,233	99,328						
19.	TAXATION									
	The bank has provided for corporate tax at the rate of 29% (2019: 29%) for the year with minimum tax being limited to 1.50% of non exempt turnover.									
20.	SHARE CAPITAL	Note	31-Mar-20	31-Dec-19						
			Rs. '000	Rs. '000						
20.1	Authorized Capital	18.1.1	6,000,000	6,000,000						
20.1.1	The Bank's authorized share capital is 600 million ordinary shares of Rs.10/- each.									
20.2	Issued, Subscribed and Paid up Capital	18.2.1	1,705,000	1,705,000						
20.2.1	The Bank's issued, subscribed and fully paid up capital for consideration other than cash is 170.5 million ordinary shares of Rs.10/- each as follows:									
	United Bank Limited		506,285	506,285						
	Rural Impulse Fund II S.A. SICAV-FIS (Incofin Investment Management Comm. VA)		417,057	417,057						
	MultiConcept Fund Management Company S.A (responsibility Global Microfinance Fund)		339,295	339,295						
	ShoreCap II Limited (Equator Capital Partners LLC)		243,568	243,568						
	ASN Mikrokredietpool (Tripple Jump B.V)		168,795	168,795						
	Bank Al Habib Limited		30,000	30,000						
			1,705,000	1,705,000						
21.	GENERAL INFORMATION		31-Mar-20	31-Dec-19						
21.1	Number of Employees		Number	Number						
	Credit Sales Staff									
	Permanent		2,398	2,446						
	Banking/Support Staff									
	Permanent		2,007	2,025						
	Contractual		900	905						
			2,907	2,930						
	Total number of employees at the end of the quarter		5,305	5,376						
21.1.1	Credit Sales Staff - MSME		344	430						
21.1.2	Female Staff		491	496						
21.1.3	Managers		105	102						
21.2	Network Outreach		31-Mar-20	31-Dec-19						
			Branches	Service Center	Permanent Booth	Total Outlets	Branches	Service Center	Permanent Booth	Total Outlets
21.2.1	At the Beginning of the year		186	13	27	226	161	28	8	197
	Opened during the quarter		-	-	6	6	25	-	19	44
	Closed/merged during the quarter		-	(7)	-	(7)	-	(15)	-	(15)
	At the end of the quarter		186	6	33	225	186	13	27	226